

For Immediate Release

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Wilson Legal Solutions Earns Top Spots on 2013 Inc. 500 List

Company Earns No. 62 Spot Overall, No. 4 among the Top 100 IT Services Companies, and No. 1 in Pennsylvania and the Philadelphia Metro Area

NEWTOWN SQUARE, PA (August 21, 2013)... Wilson Legal Solutions, a professional software services firm, is pleased to announce its ranking on the Inc. 500 list of the 2013 fastest-growing private companies in America. With a three-year growth rate of 4,839%, the company has earned the following recognition:

- Number 62 on the overall 2013 Inc. 500 list
- Number 4 among the top 100 IT services companies
- Number 1 among the 100 fastest-growing Pennsylvania companies
- Number 1 among the fastest-growing companies in the Philadelphia metro area

Wilson Legal Solutions, located in Newtown Square, Penn., was founded in 2009 by Bruce Wilson. Since then the company has grown to employ 30 people and achieved annual sales revenue of \$5.5 million.

This is the second company Wilson has led. In 1987 he founded Wilson Technology, a custom legal software provider. The company was acquired by Thomson Reuters Elite in 2005.

“Having built and sold a company previously was great preparation for starting up a new business,” says Wilson, managing director and CEO. “In three years we’ve been able to reach the size and revenue of Wilson Technology when we sold it in 2005, and we’ll exceed both in 2013.”

Wilson attributes Wilson Legal Solutions’ success to sustaining the positive reputation of his previous company – as being honest, fair, and able to solve clients’ problems. He also attributes it to seeing and seizing a business opportunity despite the risk.

“To be an entrepreneur, you have to have a certain tolerance for risk. Even though the market was unpredictable in 2009, I wasn’t afraid to go after it. I saw an opportunity to provide IT services to law firms that no longer had those resources in-house,” Wilson explains.

Wilson also believes that building the right team is essential. “I look for smart people who work well with clients – people who have a can-do attitude. And then I try to create a culture where people want to work,” Wilson explains. “But you can’t just circulate the same people. To use a baseball analogy, you have to build your farm team to have a successful run in the major league. So we hire those with long-term experience as well as talented people who are early in their careers.”

Looking ahead, Wilson Legal Solutions is poised for continued growth. “We still see a lot of opportunity in the market,” Wilson adds. “So we’ll continue to pursue aggressive growth by adding resources, increasing our international presence, and expanding our service offerings.”

To view Wilson Legal Solutions’ profile on the 2013 Inc. 500 list, please see <http://www.inc.com/profile/wilson-legal-solutions>.

About Wilson Legal Solutions

Wilson Legal Solutions helps law firms maximize the benefits of technology to reach new levels of operational efficiency and profitability. The company applies deep technical expertise, hands-on software experience, and best-practice insight to enable clients to leverage their investment in Thomson Reuters Elite practice management and business intelligence software. For information visit www.wilsonlegalsol.com.

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